

Mark Paul President Phoenix Management, Inc. P.O. Box 91507 Portland, OR 97291-0507

Dear Mark:

I'd like to thank you for your enthusiastic support of the Project Management Institute, Portland Chapter.

Your May 19th after dinner presentation, "New Problem Solving Tools for Enhancing Quality, Productivity, & Competitiveness" was excellent, thought provoking, and timely. Several members commented afterwards that the techniques they learned will help immediately on their projects. Seldom have I received such unsolicited comments.

Also, your behind-the-scene assistance in rapidly creating strategic alliances with the American Electronics Association and the Software Association of Oregon was outstanding. It was the **key** which allowed us to successfully put together the joint professional association sponsored presentation on Product Development/Project Management by world renowned author and practitioner, Dr. H. Kerzner. Despite the very short notice it produced our highest event attendance for the year. More significant is the fact that 82% of the attendees were not PMI members or construction oriented. Without your advice and counsel that successful evening would not have happened.

The new high-tech alliances and exposure thus gained will undoubtedly help us in the near future to sponsor other joint meetings in the Portland area and to diversify and build our membership.

PMI has been called the "best kept professional secret" in the Portland area. Thanks for helping to leak that secret to the high-tech sectors of our community.

Sincerely,

Donald F. Adamski, PE, PMP

Marrol.

President

PMI-Portland Chapter