



Mr. Mark Paul  
Phoenix Management  
10120 S.W. Todo Street  
Portland, OR 97225

Dear Paul:

Subject: Seminar Benefit Value

Reference: Effective Project Management

I would like to thank you for the high quality seminar you conducted last week. I personally found it very valuable. I felt the benefit to me exceeded the cost by a significant margin.

This seminar was very credible because of your professional experience as a program manager and the experience of the two other seminar speakers.

The seminar had a good balance between theory, examples, case studies and exercises. I appreciated the opportunity we had to discuss structure and operation of our individual companies. Everything was first class--materials, presentation, facility and food.

Again, I really appreciate the fine seminar your company presented. I believe the post seminar followup is an excellent idea and will be helpful in applying the principles learned.

Sincerely,

Mike Scuka  
Program Manager

MS:bjh

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